

Northgate plc

The leading light commercial vehicle hire business in both the UK and Spain by fleet size

Northgate partners over 14,000 customers in the UK and Spain, operating across a range of sectors from owner operators to corporate customers. With such a variety of customers, we must deliver a service which compliments the needs of each business.

UK & Ireland



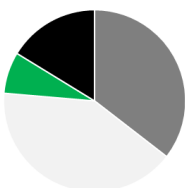
Spain



Total revenue **£440.7m**
 Vehicles operated **50,300**
 Employees **1,878**
 Hire locations* **62**

Fleet mix

- 33%
- 44%
- 6%
- 17%



● Small vans ○ Medium vans ● Cars ● Large commercial, 4x4 and other

Total revenue **£226.6m**
 Vehicles operated **41,800**
 Employees **1,038**
 Hire locations* **24**

Fleet mix

- 41%
- 13%
- 40%
- 6%



Company information

Listing	London Stock Exchange
Symbol	NTG
Trading service	SETSmm
Share capital	133,232,518 (issued)
12m high/low	306p - 565p
12m average	312,316

Financial highlights

	2017	2016
Revenue (£m)	667.4	618.3
Profit before tax (£m)	75.0	82.9
EPS (p)	47.3	49.0
ROCE (%)	11.9	12.2
Net debt (£m)	309.9	309.9
Dividend per share (p)	17.3	16.0

Major shareholders*

Schroder plc	14.846m (11.14%)
Aberforth partners	12.421m (9.32%)
JO Hambro Capital Management	11.632m (8.72%)
Legal and General	7.104m (5.33%)
Dimensional	6.961m (5.23%)
Crystal Amber Asset Management	6.740m (5.06%)

*As at 09/08/2017

Financial calendar

January	Payment of interim
June	Announcement of year end results
September	Annual General Meeting Payment of final dividend
December	Announcement of interim results

Directors

Andrew Page
Chairman

Kevin Bradshaw
Chief Executive

David Tilston
Chief Finance Officer

Non-executive directors:

Andrew Allner

Jill Caseberry

Claire Miles

Bill Spencer

Company Secretary

Katie Tasker-Wood

Registered office

Northgate plc
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Registrars

Capita Registrars
34 Beckenham Road

Investor relations contact

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Joint brokers

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London, EC14 4BB

Numis Securities Ltd
London, EC4M 7LT

Auditors

PwC LLP
33 Wellington Street
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NORTHGATE