

# Northgate plc

The leading light commercial vehicle hire business in both the UK and Spain by fleet size

Northgate partners over 14,000 customers in the UK and Spain, operating across a range of sectors from owner operators to corporate customers. With such a variety of customers, we must deliver a service which compliments the needs of each business.

## UK & Ireland



## Spain



Total revenue **£440.7m**  
 Vehicles operated **50,300**  
 Employees **1,878**  
 Hire locations\* **62**

Fleet mix

- 33%
- 44%
- 6%
- 17%



● Small vans    ○ Medium vans    ● Cars    ● Large commercial, 4x4 and other

Total revenue **£226.6m**  
 Vehicles operated **41,800**  
 Employees **1,038**  
 Hire locations\* **24**

Fleet mix

- 41%
- 13%
- 40%
- 6%



## Company information

Listing	London Stock Exchange
Symbol	NTG
Trading service	SETSmm
Share capital	133,232,518 (issued)
12m high/low	306p - 565p
12m average	312,316

## Financial highlights

	2017	2016
Revenue (£m)	667.4	618.3
Profit before tax (£m)	75.0	82.9
EPS (p)	47.3	49.0
ROCE (%)	11.9	12.2
Net debt (£m)	309.9	309.9
Dividend per share (p)	17.3	16.0

## Major shareholders\*

Schroder plc	14.846m (11.14%)
Aberforth partners	12.421m (9.32%)
JO Hambro Capital Management	11.632m (8.72%)
Legal and General	7.104m (5.33%)
Dimensional	6.961m (5.23%)
Crystal Amber Asset Management	6.740m (5.06%)

\*As at 09/08/2017

## Financial calendar

January	Payment of interim
June	Announcement of year end results
September	Annual General Meeting Payment of final dividend
December	Announcement of interim results

### Directors

**Andrew Page**  
Chairman

**Kevin Bradshaw**  
Chief Executive

**David Tilston**  
Chief Finance Officer

Non-executive directors:

**Andrew Allner**

**Jill Caseberry**

**Claire Miles**

**Bill Spencer**

### Company Secretary

Katie Tasker-Wood

### Registered office

Northgate plc  
Northgate Centre  
Lingfield Way  
Darlington  
DL1 4PZ

www.northgateplc.com

### Registrars

Capita Registrars  
34 Beckenham Road

### Investor relations contact

MHP Communications  
020 3128 8769

### Joint brokers

Barclays Bank plc  
London, EC14 4BB

Numis Securities Ltd  
London, EC4M 7LT

### Auditors

PwC LLP  
33 Wellington Street  
Leeds, LS1 4JP

**NORTHGATE**