

Northgate plc

The leading light commercial vehicle hire business in both the UK and Spain by fleet size

Northgate partners over 14,000 customers in the UK and Spain, operating across a range of sectors from owner operators to corporate customers. With such a variety of customers, we must deliver a service which compliments the needs of each business.

UK



Spain



Total revenue **£433.4m**

Vehicles operated **53,300**

Employees **1,865**

Hire locations **77**

Fleet mix

- 33%
- 44%
- 6%
- 17%



Total revenue **£184.9m**

Vehicles operated **39,800**

Employees **994**

Hire locations **24**

Fleet mix

- 41%
- 13%
- 40%
- 6%



● Small vans ● Medium vans ● Cars ● Large commercial, 4x4 and other

Directors

Andrew Page
Chairman

Bob Contreras
Chief Executive

Paddy Gallagher
Group Finance Director

Non-executive directors:

Andrew Allner

Jill Caseberry

Claire Miles

Bill Spencer

Company Secretary

David Henderson

Registered office

Norflex House
Allington Way
Darlington
DL1 4DY

www.northgateplc.com

Registrars

Capita Registrars
34 Beckenham Road
Beckenham, BR3 9ZA

Investor relations contact

MHP Communications
020 3128 8769

Joint brokers

Barclays Bank plc
London, EC14 4BB

Numis Securities Ltd
London, EC4M 7LT

Auditors

PwC LLP
33 Wellington Street
Leeds, LS1 4JP

Company information

Listing	London Stock Exchange
Symbol	NTG
Trading service	SETSmm
Share capital	133,232,518 (issued)
12m high/low	323p - 654p
12m average daily volume	495,387

Financial highlights

	2016	2015
Revenue (£m)	618.3	614.3
Profit before tax (£m)	82.9	85.0
EPS (p)	49.0	51.0
ROCE (%)	12.2	13.0
Net debt (£m)	309.9	337.8
Dividend per share (p)	16.0	14.5

Major shareholders

Aviva plc	7.784m (5.84%)
Schroders plc	7.454m (5.60%)
Aberforth partners	6.773m (5.08%)
Artemis investment management	6.536m (4.90%)
Nortges bank	5.735m (4.30%)
Old mutual	5.307m (4.30%)
Legal & general group	5.307m (3.98%)

Financial calendar

January	Payment of interim dividend
June	Announcement of year end results
September	Annual General Meeting Payment of final dividend
December	Announcement of interim results

NORTHGATE