

Northgate plc

The leading light commercial vehicle hire business in both the UK and Spain by fleet size

Northgate partners over 14,000 customers in the UK and Spain, operating across a range of sectors from owner operators to corporate customers. With such a variety of customers, we must deliver a service which compliments the needs of each business.

UK



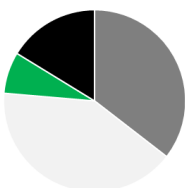
Spain



Total revenue **£416.2m**
 Vehicles operated **50,300**
 Employees **1,878**
 Hire locations **77**

Fleet mix

- 33%
- 44%
- 6%
- 17%



Total revenue **£226.6m**
 Vehicles operated **41,800**
 Employees **1,038**
 Hire locations **26**

Fleet mix

- 41%
- 13%
- 40%
- 6%



● Small vans ● Medium vans ● Cars ● Large commercial, 4x4 and other

Directors

Andrew Page
Chairman
Kevin Bradshaw
Chief Executive
David Tilston
Chief Finance Officer
 Non-executive directors:
Andrew Allner
Jill Caseberry
Claire Miles
Bill Spencer

Company Secretary

Katie Wood

Registered office

Northgate plc
 Northgate Centre
 Lingfield Way
 Darlington
 DL1 4PZ

www.northgateplc.com

Registrars

Capita Registrars
 34 Beckenham Road

Investor relations contact

MHP Communications
 020 3128 8769

Joint brokers

Barclays Bank plc
 London, EC14 4BB

Numis Securities Ltd
 London, EC4M 7LT

Auditors

PwC LLP
 33 Wellington Street
 Leeds, LS1 4JP

Company information

Listing	London Stock Exchange
Symbol	NTG
Trading service	SETSmm
Share capital	133,232,518 (issued)
12m high/low	306p - 565p
12m average	312,316

Financial highlights

	2017	2016
Revenue (£m)	618.3	614.3
Profit before tax (£m)	75.0	82.9
EPS (p)	47.3	49.0
ROCE (%)	11.9	12.2
Net debt (£m)	309.9	309.9
Dividend per share (p)	17.3	16.0

Major shareholders*

Schroder plc	14.846m (11.14%)
Aberforth partners	12.421m (9.32%)
JO Hambro Capital Management	11.632m (8.72%)
Legal and General	7.104m (5.33%)
Dimensional	6.961m (5.23%)
Crystal Amber Asset Management	6.740m (5.06%)

*As at 09/08/2017

Financial calendar

January	Payment of interim
June	Announcement of year end results
September	Annual General Meeting Payment of final dividend
December	Announcement of interim results

NORTHGATE